



This is Property Brokers' Country!

Licensed under the Real Estate Agents Act 2008

LIFESTYLE NEWS

November Newsletter 2011

Welcome to our Spring 2011 Lifestyle Newsletter.

Well done to the All Blacks in winning the World Cup and bringing it back to New Zealand. It had certainly taken the focus for most Kiwis and Real Estate took a back seat for a few weeks.

Business has returned to normal and if anything has increased since with good buyer enquiry and a number of contracts coming in as a result.

For those still looking for a property we have a very good selection of quality lifestyle properties in all price ranges and across Hawkes Bay so have a look at my website www.shauntong.com and give us a call.



For those selling or thinking of selling, it still remains vitally important to be priced correctly in todays market so those buyers who are looking to purchase will not overlook your property.

If you know of someone needing assistance and the right advice regarding selling their lifestyle property, please let me know.

Kind Regards,



SHAUNTONG
Lifestyle Specialist
Hawke's Bay
Office: 06 877 7 161
Mobile: 0274 4 39 041
Email: shaunt@propertybrokers.co.nz

Here are the figures from REINZ statistics for the Hawke's Bay District for Lifestyle and Horticulture properties through Real Estate firms for the months of July, August and September 2011.

Total number sold..... 50
Total accumulated value.....\$29,343,250
Average sale price achieved.....\$586,865
Average of monthly median time on market112 days (lifestyle only)

The average price has dropped significantly on previous quarters and the time to sell lifestyle properties has increased also. This, in my opinion, is due to some older stock having now sold and a small increase in the number of lower value bare land sections being sold.

Website: www.shauntong.com

Do not go where the path may lead,
go instead where there is no path and leave a trail.
Ralph Waldo Emerson