

LIFESTYLE NEWS

August Newsletter, 2011

Welcome to our Winter 2011 Lifestyle Newsletter.

Have a look at my website www.shauntong.com as I have made a few improvements to the look and functionality plus added a blog section. The blog section enables me and my team to post regular updates such as market statistics, market updates, open home schedules and news items.

Please have a look when you get a chance and all feedback is really appreciated as I am always looking to improve on the service I can offer lifestyle buyers and sellers.



The next step is to incorporate a link through to a facebook page but one step at a time.

Auckland Home Show

Property Brokers are again heading up to the Auckland Home Show in September with a special glossy publication promoting our regions properties. This is the 14th year we have been representing our vendor's properties at the Show.

Figures from REINZ statistics for the Hawke's Bay District for Lifestyle and Horticulture properties sold through Real Estate firms for the months of April, May and June 2011:

Total number sold	46
Total accumulated value	\$32,237,500
Average sale price achieved.....	\$700,815
Average of monthly median time on market	95 days

The average price has sneaked up into the \$700,000's again which was where it was back in some quarters of 2008. We have seen a number of sales over the \$1 million mark and good results in the under \$500,000 price bracket also.

Supply and demand still appears to be in the buyers favour but as the residential market is currently experiencing a shortage of properties to sell this could well translate into the lifestyle market also - watch this space!



For buying and selling of lifestyle property in Hawke's Bay please give me a call to discuss your requirements.

Kind Regards,



SHAUNTONG
Lifestyle Specialist
Hawkes Bay



Office: 06 877 7161
Mobile: 0274 439 041
Email: shaunt@propertybrokers.co.nz

Website: www.shauntong.com

There is as much greatness of mind in acknowledging a good turn, as in doing it. **Seneca**